

## Enterprise IT Services

One of the critical challenges faced by organizations in the Information Technology domain is to get best returns on investments already made on IT applications. This is where ennovate's Enterprise IT service offerings, delivered through our proven amplified offshoring model and operational excellence, play a significant role in helping customers to achieve their business objectives.

### Service Offerings :

- **Product Lifecycle Management**
  - Feasibility to development to maintenance/sustenance
- **Application Development**
  - End-to-end application development
  - Feature addition/enhancement
- **QA/Testing**
  - QA strategy & automation consulting
  - QA services (manual/automated)
- **Maintenance & Support**
  - Bug identification and bug fixing
  - Release management
- **Re-engineering & Migration**
  - Platform/technology redevelopment/deployment
- **Package Implementation**
  - ERP & CRM - consultancy, implementation, data migration and validation
- **Business Intelligence**
  - Scalable “requirement” based Business Intelligence



### Technology Expertise :

- Business Intelligence – SAP BusinessObjects, Microsoft SQL Server BI Tools, Oracle/Hyperion Tools
- Adobe – Flash 8/CS3/CS4, ActionScript 2/3, Flash Communication, Media Server, Flash Lite
- Packages – Microsoft Dynamics (CRM & GP)
- Java – J2EE, J2ME, Application Servers, Database Servers, Frameworks, Web, XML, IDE
- Microsoft – Frameworks, Enterprise Servers, Databases, Software Factories, IDE
- OS – Microsoft, OS X, UNIX, Linux, RTOS (Android, Embedded Linux, QNX, DSP/BIOS, ThreadX, VxWorks)

### Why ennovate?

- **Technology driven company with 'Customer First' focus:**
  - Keeping customer's business objectives above ennovate's objectives
  - Operating at 60% manpower utilization to de-risk attrition and quick ramp up to meet critical project demands if need be
- **Operational Excellence:**
  - Exceed Industry benchmark performance on quality metrics like schedule and defect detection
    - Project Schedule Variance < 3.5%
    - Defect Removal Efficiency > 98%
- **Institutionalized Risk Management :**
  - Well defined processes and methodologies to identify, manage/track and mitigate risks like offshore employee turnover, IP loss, data security, service quality and cultural differences

## Case study: Enterprise IT services for a billion-dollar Civil Engineering Company

*"ennovate has done an excellent job in understanding a business finance issue, designing a solution and planning for the future, resulting in many game changing successes for us in Business Intelligence. I recommend ennovate and look forward to many successful projects with them"*

**BI Director**

*"We have been extremely happy with our relationship with ennovate. They staffed us with highest quality consultants, both onsite and offshore. I would recommend them to any company for their flexibility, commitment to service and attention to detail"*

**VP - IT**

### Customer Profile:

Our customer is a 100 year old, billion-dollar Construction Company (US based) offering a wide array of innovative solutions for both development and rehabilitation of existing structures and sites.

### Customer Challenges:

The customer acquired many companies over the years that resulted in numerous IT challenges - diverse applications on different platforms, functionality consolidation into cohesive applications and lack of documentation.

The customer wanted ennovate to streamline the existing applications, implement CRM, provide Business Intelligence and leverage all the existing IT investments.

### Our Solutions & Benefits:

Through our proven delivery experience with Onsite-Offshore engagement model, we won our customer's confidence and within a year of our services we became their partner for all IT services and also entered into a multi-year services contract.

### Application Development & Enhancement:

We identified solutions to eliminate unused applications, combined applications with similar functionalities, enhanced the utility of existing applications and created new applications where required.

### Application Maintenance:

Within a short span of time, we optimized 35% of their database space & reduced the number of applications by 30% with enhanced functionality resulting in lower cost of maintenance.

### ERP Implementations:

We were involved in end to end implementations of ERP packages on CRM and financial accounting and provided complex customizations which were applauded by the customer as well by the vendor themselves.

### Business Intelligence:

We created an enterprise data warehouse – a one stop solution to facilitate BI. Our BI solution helped our customer to reduce their BI IT budget by 40% and provided solutions to all operational and strategic users.

### Technologies:

Microsoft Technologies:

- BizTalk Server, SharePoint Server, .NET Frameworks
- SQL Server 2005 – SQL Server Integration Services (SSIS), SQL Server Reporting Services (SSRS), SQL Server Analysis Services (SSAS)
- Dynamics – CRM, Dynamics Great Plains (GP)

#### India Headquarters

eInfochips Ltd.  
11/A-B, Chandra Colony,  
Ellisbridge,  
Ahmedabad 380 006  
Tel: +91-79-2656 3705  
Fax: +91-79-2656 0722

#### US Headquarters

eInfochips, Inc.  
1230 Midas Way,  
Suite# 200  
Sunnyvale, CA 94085.  
Tel: +1-408-496-1882  
Fax: +1-801-650-1480

#### Austin

Tel: +1-512-519-9164

#### Boston

Tel: +1-508-870-0500

#### Chicago

Tel: +1-847-330-4463

#### Japan

Tel: +81-3-5789-5854

#### Pune

Tel: +91 20 41402525

#### Munich

Tel: +49 160 7418940

**ennovate**  
Technologies



The Solutions People